
Mentor Protégé Forum

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February 20, 2007



Successful Mentoring Requires Knowing Your Protégé

- Having a good understanding of the Business' capabilities
- Understanding their short-term tactical plans
- Understanding their long-term strategic plans
- Establishing a good working relationship and good communications
- Having agreement on the results expected
- Understanding the purpose of the Mentor Protégé Program

Purpose of Mentor Protégé Program

- Encourages assistance to small businesses
- Provides mechanism for entering into integrated working agreements
- Provides non-financial assistance
- Enhances Protégé business and technical capabilities to foster long-term business relationships between small business and DOE prime contractors
- Increases the overall number of small businesses receiving awards

Establishing and Tracking the Milestone Schedule

- Based on the goals and expectations, milestones are established with dates and responsible individuals
- Milestones are tracked and discussed
- One-one-one meetings are scheduled quarterly
- Agenda for the meetings include status of activities, future plans, requests for assistance, and upcoming opportunities

Summary

- The Mentor Protégé Program has been rewarding because it has afforded an opportunity to assist a small business in efforts to grow and diversify
- Progress in the second year should be much greater as our Mentor Protégé relationship continues to mature